## Information by business activities

## For the year ended 31 December 2017

(all amounts in Euro thousands)	Cement	Ready mix concrete, aggregates and building blocks	Other	Total
Turnover	844,959	653,263	7,581	1,505,803

The cement activity includes cement and cementitious materials.

The business activities that are common to all segments of the Group are the production and trade of cement, ready-mix concrete, aggregates and transportation services.

Greece and Western Europe segment is also engaged in the production and trade of dry mortars and the Regulatory Electricity Market. North America segment includes the production and trade of building blocks and the processing of fly ash. Finally, South Eastern Europe and Eastern Mediterranean segments are engaged in the processing of alternative fuels.

Other activities include transportation services and the activity of Regulatory Electricity Market in Greece. None of these activities have the prerequisite magnitude to be presented separately.

Within the activity of the Company in the Greek electricity market, the Company has received the No.731/13.10.14 License Electricity from the Regulatory Authority for Energy. During 2017, no electricity sales have been made. Within 2016, the Company achieved sales amounting €1,726 thousand to the Electricity Market Operator.

The Company sold cement and aggregates, representing in 2017 9.9% (2016: 7.35%) of the Company's turnover, to its subsidiary Interbeton S.A..

At Group level, turnover is derived from a set of customers none of which separately represents greater than or equal to 10%.

## Information by operating segment

## For the year ended 31 December 2016

(all amounts in Euro thousands)	Greece and Western Europe	North America	South Eastern Europe	Eastern Mediterranean	Total
Gross revenue	327,726	794,575	204,610	249,201	1,576,112
Inter-segment revenue	-66,400	-223	-336	-	-66,959
Revenue from external customers	261,326	794,352	204,274	249,201	1,509,153
Profit before interest, taxes, depreciation, amortization and impairment	36,366	145,174	56,215	40,844	278,599
Depreciation, amortization and impairment of tangible and intangible assets	-27,990	-55,913	-25,446	-17,758	-127,107
Profit before interest and taxes	8,378	89,260	30,769	23,085	151,492
(411 4111041110 111 2410		North merica	South Eastern Europe	Eastern Mediterranean	Total
ASSETS					

(all amounts in Euro thousands)	Greece and Western Europe	North America	South Eastern Europe	Eastern Mediterranean	Total
Property, plant & equipment	304,544	686,354	308,612	273,725	1,573,235
Intangible assets and goodwill	23,392	223,843	63,458	64,423	375,116
Other non- current assets	13,636	31,894	8,649	315	54,494
Current assets	217,362	216,450	108,330	82,601	624,743
Total assets of segments excluding joint ventures	558,934	1,158,541	489,049	421,064	2,627,588
Investment in joint ventures (note 15)					162,189
Total Assets					2,789,777
LIABILITIES					
Non-current liabilities	189,664	380,638	95,361	164,310	829,973
Current liabilities	127,004	140,672	47,827	89,485	406,988
Total Liabilities	316,668	521,310	145,188	253,795	1,236,961

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